

AEC GATEWAY

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CAMBODIA
EDITION



GATEWAY
TO SUSTAINABLE
SUCCESS IN
THAILAND'S
INDUSTRIAL
Growth to Cambodia

MARKETS
AEC

CEO VISION

Create your inspiration to business achievement with Abpon and Boonyium, known as "Thailand business leader".

FACTORY LISTING

Gather useful information with a list of companies in industrial zone in Phnom Penh.

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NATCOM



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NEBRASKA BOILER



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ប្រព័ន្ធ



ACSmith

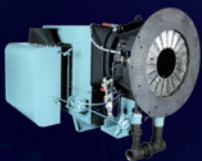
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MAXON
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OF
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TECHNOLOGY PLAYS A CRITICAL ROLE IN BUSINESS DEVELOPMENT



The world we live in today is mostly depended on technology especially, industry, most entrepreneurs have to adjust their marketing models to the technology that is always changing. Technology plays critical roles in business development, market expansion, organizational growth, commercial opportunities including creating competitive advantage over competitors.

As Brandex Directory is the advertising service provider, we continue to develop our product with combination between technology and innovation appropriately. We modernize the digital media as the technology trend. We adjust the technology to the media by AR Technology. We apply 3D animation to the media for creating animated advertisement through application called **Pi MAR**, a new innovation is applied to magazine and simply to download on app store and play store. We publish our magazine as local languages of CLMV countries (Cambodia, Laos, Myanmar, Vietnam) and upload in form of online electronic book on www.ebookstore.aecgateway.com.

With the launching of Brandex over 15 years, we are the consulting company who provide professional advice service to suppliers, purchasing officers and wholesalers in industrial enterprises. We are the media leader who applies modern technology as well as new innovation to different types of printed media. Moreover, we search the international market as the representative of Thai entrepreneurs in order to make business connections with foreign entrepreneurs through events and business matching. We intend to support Thai industry to move forward with achievement and efficient growth.

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04

EDITOR' S NOTE

Technology plays critical roles in business development, market expansion, organizational growth, and etc.

Content

AEC GATEWAY

06

CEO VISION

“ Smart leadership is to strengthen organization with ongoing development ”

Prisana Anantnakin

Managing director
Abpon Co., Ltd.



07

CEO VISION

Palachai Meesook

Managing director
Boonyium & Associates Ltd.

“ Effective management is the key to successful innovation leadership ”



EXHIBITIONS

Strengthen your business relationships through exhibitions.

12 INTERNATIONAL ACTIVITIES

13 AGRI LIVESTOCK AQUA AGRO CAMBODIA 2018
05-07 SEP 2018

LÀM VÀ HỘI THẢO QUỐC TẾ
KỸ THUẬT CÔNG NGHỆ XỬ LÝ
HỆ BIẾN & ĐỒNG GỒI BAO BÌ
TẠI VIỆT NAM

PROPAK VIETNAM 2017
Food, Drink, Pharma

THE 12TH INTERNATIONAL
PROCESSING AND PACKAGING
EXHIBITION AND CONFERENCE
FOR VIETNAM



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Factory Listing

List of industrial companies in Cambodia industrial zone

20-22 PHNOM PENH

Media Kits

8-11 Gain you new insight into the heart of AEC gateway.

Become a partner

23 Partner with us for expanding your business.

“ SMART LEADERSHIP IS TO STRENGTHEN ORGANIZATION WITH ONGOING DEVELOPMENT ”



— Q. —

Nowadays, Thailand's economic model is transformed into Thailand 4.0 which is driven by innovation, technology and creativity. Do you think this transformation will affect to your business among Thailand's economic fluctuations?

— A. —

Abpon Co., Ltd., one of the leading fastener and industrial parts manufacturers in Thailand, provides a complete range of fasteners, industrial parts, chemical products according to international standards. We also support made to order special size screws service to meet customers' needs. With more than 40 years' experience, we continue to develop our organization with effective personnel development and excellent customer service.

Nowadays, technology and innovation offer opportunities to grow the business. As we are in the manufacturing industry, we always adjust marketing and financial plan for coping with unpredictable future. We continue to develop our products in order to catch up with technology trends and create competitive advantages. In return, technology can affect to negative side for example, some products which customers need are obsolete because something better has been invented. Consequently, smart leadership is to strengthen organization with ongoing development.

“EFFECTIVE MANAGEMENT IS THE KEY TO SUCCESSFUL INNOVATION LEADERSHIP”

— Q. —

Nowadays, Thailand's economic model is transformed into Thailand 4.0 which is driven by innovation, technology and creativity. Do you think this transformation will affect to your business among Thailand's economic fluctuations?

— A. —

Certainly, Technology and innovation is unavoidable whether company limited or any organization. Our company, Boonyium & Associates Ltd. is concerned with machinery and thermal energy. We are the representative of global brands such as CLEAVER BROOKS, FULTON, A.O.SMITH, OILION, TANDEX, ELLIOTT, MAXON for providing sales and installation services for steam boiler, industrial boiler, water heater, oil and gas burner, and etc. With ongoing development of technology and innovation in the digital age, we need to adjust our business to the trend and update the new innovation for serving products and services as customers' needs and satisfaction. We apply automation (automatic control without human assistance) to develop our products to be SMART Boiler, the newest innovation which is designed to save time, labor cost, and also provide accurate information through smartphone. However, we believe that effective management is the key to successful innovation leadership in the digital age.



AEC GATEWAY

CENTRAL MEDIA

GATHER INFORMATION OF PRODUCTS AND SERVICES IN CLMV COUNTRIES.

Outstanding with advertising published in local languages, produced by Thai creativity.



CLMV
Economic
Community

We make connection with Entrepreneur, Importer- Exporter, Investor and Service Provider In CLMV countries with the concept of

“ AEC Gateway

Commercial connection to AEC markets ”

The structure of AEC Gateway contains six channels

1 PRINT PUBLISHING



Lists of entrepreneur, importer-exporter, investor, service provider in CLMV countries including Thailand's industrial advertising will be covered in AEC GATEWAY, directly distributed to target groups in industrial business and also provide useful business information and marketing guide in CLMV.



2 Pi MAR AR MEDIA

Applying new innovation to print publishing.

Nowadays, the world is driven by technology and innovation.

As we are advertising service provider, we continue to develop our products to be more modern with applying new technology called AR (Augmented reality).



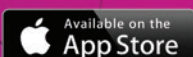
Application

Pi MAR

New innovative application called Pi MAR, makes printed advertising come alive and more fascinating with various features, such as animated advertising, website, presentation with local languages, communication through emails and phone calls.



Free Download



by **Brandex**
Directory

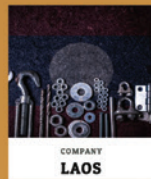
3 www.AECgateway.com

CENTRAL COMMERCIAL WEBSITE IN SOUTHEAST ASIA

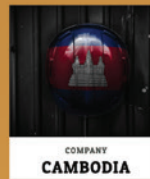
Find out more information of products and services in CLMV countries by visiting our website which supports four main languages of each country.



Focusing on
Keyword in local languages
Easy to approach local people in CLMV



COMPANY
LAOS



COMPANY
CAMBODIA



COMPANY
MYANMAR



COMPANY
VIETNAM

Search Keyword in Khmer



ដែកថែប

Go!



Search Keyword in Lao



ເຄື່ອງເຮັດຄວາມເຢັນ

Go!

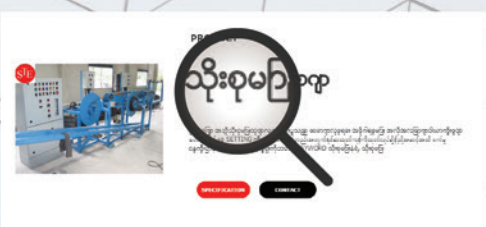


Search Keyword in Burmese



သိုဇ်းစုမဉ်းစကျ

Go!

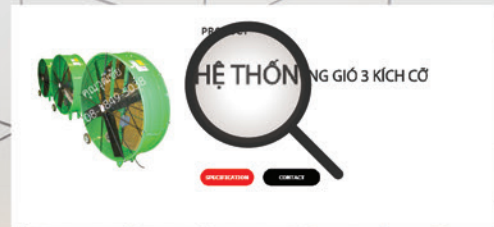


Search Keyword in Vietnamese



HỆ THỐNG THÔNG GIÓ 3 KÍCH CỠ

Go!



4 THAIFAC APPLICATION

Provide users with useful information of products and services in CLMV countries through application which is easy to search on smartphone devices.

Free Download



5 E-BOOK

The most popular media for readers in the digital age, an electronic book, can be viewed on smartphone devices and uploaded through

www.AECgateway.com/ebook

Download free e-book
Easy to share on social media

6 ACTIVITIES

Promote Thailand's industrial business in AEC Gateway through the international exhibitions in ASEAN countries- with over 20 events in a year, including road shows in industrial estates.



International activities

2017



**STRENGTHEN
BUSINESS CONNECTIONS
WITH FOREIGN ENTREPRENEURS.**

PRESENTING YOUR BUSINESS TO THE WORLD MARKET
THROUGH ACTIVITIES AND EVENTS.



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05 -07

September 2018

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BEARINGS
Group

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(T H A I L A N D) C O M P A N Y L I M I T E D



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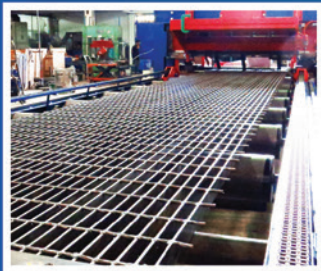
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Diaphragm Type
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តម្រង់
ឧបករណ៍
សម្ភារៈសាងសង់

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ផ្តល់ដំណោះស្រាយទាំងស្រុង
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ការពារបរិស្ថានបាន ទាំងនេះឆ្លុះបញ្ចាំងការប្តេជ្ញារបស់ជាកម្រិតដើម្បីជួយដោះស្រាយការ
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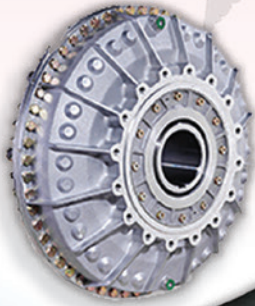
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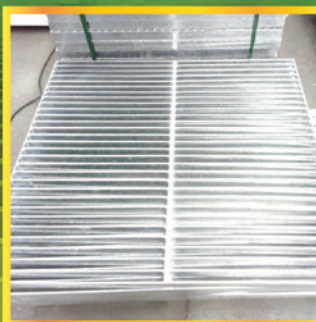
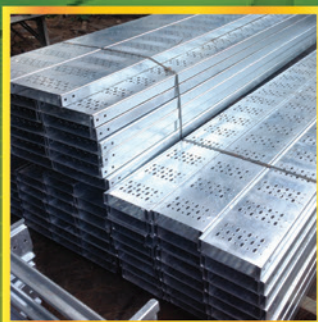


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